

REALIN' IN THE DEALS



Realin' in the Deals shows what it's really like to be the best real estate company in the biz! Whether in the city or the burbs, these are real stories, amazing tips and takeaways from a memorable and, at times, outrageous cast of characters. This is an all access pass to real estate dealings the likes of which have never been seen before!

The focus of the show takes place just a little east of New York City where lies one of the best kept secrets in real estate; incredible opportunities that range from high-end mansions to rental properties and everything in between. Leading the charge is one unique, boutique company, Five Corners Properties, boasting real living for every lifestyle, with offices in Scarsdale, NY and Greenwich, CT. Its reach extends across the gold coast of Fairfield County, CT, through Westchester County, NY and into Manhattan and The Hamptons.



Five Corners, a Berkshire Hathaway affiliate, is co-owned by Jon Lerner and his wife, Lisa; not your typical power couple! This duo, who've been married for more than three decades, are laugh out loud hilarious, totally down to earth and extremely serious about ensuring that their teams have the tools and the knowledge to win clients, negotiate great deals and outpace the



competition, while building their reputation on honesty and integrity.

Their ethics and hard work have paid off, especially when it comes to pulling together one of the most dynamic, fun and hard working teams in the business. In Greenwich, for an example, the office is lead by Garvey, an on call 24/7, take-no-prisoners kind of guy who fights for every sale like it's his last. His team includes Jessica, Danielle, Ashley and Rob.



While business is very good, their work is not without drama and it seems that every day there's a knot to untangle. Flooding in a basement of a brand new seven figure home, a break-in on the other side of town at an equally valuable property, all while fending off the competition who attempts to swoop in to snatch a wavering deal at the last minute, not to mention appraisers undervaluing a property by 20% the day before the deal is to close. All of this is just a sampling of what these brave and determined souls contend with on a daily basis.

But no matter the challenge, there's always an upside as this team knows how to reel in the deals and celebrate their victories! The team has a favorite bar in Greenwich's infamous J House, Tony's, where they're greeted by a trove of terrific characters, including Tony, a Greenwich legend in the bar and restaurant business, renown for his mastery of trivia quizzes, quick wit and acerbic sense of humor.

